## **RE: Proposal for Grant Funding Research**

Hello:

I understand that Klamath Interoperability Radio Group (KIRG) is interested in pursuing grants. In your case, a "funding strategy," or curated list of grants, is the best option moving forward.

To produce a funding strategy, I would employ special apps, advanced research techniques and artificial intelligence to determine which grants are the biggest *and* the most likely to be awarded. It will come with a schedule attached, letting you know what requirements must be fulfilled for all the listed grants in a period of 12-18 months.

Grants I suggest are typically no less than \$20,000.

A funding strategy represents a significant long-term investment: Together, we can identify and ignore grants that are a waste of time and money due to their size, difficulty, or low success rate. We can also target grants that are large and easily applied to.

Without a funding strategy, organizations like yours are at risk for applying to grants that are never awarded, maybe multiple times, and never finding out what went wrong.

With a funding strategy, you can potentially save as much money as you spent in the long run, because of the bad grants you avoided and the good ones you applied to.

A funding strategy would take six to eight weeks to produce, and would begin with the drafting of a "project planning toolkit," in which we would discuss and record your exact goals. Your four-phase plan to update your communications system is very detailed and would help us a great deal in determining what you are eligible for.

My fee for the funding strategy is \$5,000 to be paid upfront. Like other grant writers, I avoid an hourly fee, as it can tend to punish you if we run into unexpected delays, and can tend to punish me as my skills and knowledge increase.

If you have any questions, feel free to contact me.

Kind regards, Christopher Cox Cox Consulting LLC <u>chriscoxgrants@gmail.com</u> 775-781-4501